

TRINIDAD AMBULANCE DISTRICT BOARD OF DIRECTORS
MONTHLY MEETING
April 23, 2025

Attendance Joe Richards, Tom Murphy, Zachary Shapiro, Nick Mattorano, Andres DeLeon, Executive Director Gabe Moreno, Deputy Chief David DeTray, Counsel Les Downs, Barbara Fisk, Ben Gladden, Liz Romero

<u>SUBJECT</u>	<u>DISCUSSION</u>
Call to Order/Pledge	Meeting was called to order at 4:00pm by Zakk Shapiro.
Roll Call/Proof of Quorum	There was a quorum with five (5) board members in attendance.
Proof of Notice	Notice was posted on Trinidad Ambulance District's website (tadems.com) and business office at 13840 Hwy 350. The notice included invitation information for attendance via ZOOM and asked the public to register on Zoom if they were interested in attending the meeting.
Adoption of Agenda	MOTION to adopt the agenda as presented was made by Joe Richards. SECOND: Zakk Shapiro YEA: Nick Mattorano, Andres DeLeon, Joe Richards, Tom Murphy, Zakk Shapiro NAY: ABSTAIN: The agenda adopted as presented.
Public Comments	None
Review Minutes	MOTION to approve the March 26, 2025 meeting minutes as presented was made by Tom Murphy. SECOND: Joe Richards YEA: Joe Richards, Tom Murphy, Zakk Shapiro NAY: ABSTAIN: Nick Mattorano, Andres DeLeon The March 26, 2025 minutes were approved as presented
Financial Statement	The March 2025 financial statements were prepared by Sue Gonzales of WSDM. A brief review was presented by Chief Moreno with the following explanation of DOS Payments. DOS Payments are payments which are reported under the Date Of Service, not the date received. Financial Overview <ul style="list-style-type: none">• Total Assets: \$3,193,536.50• Total Liabilities: \$1,284,946.72• Equity: \$776,699.59• General Fund Bank Accounts: \$1,179,733.72• Deferred Property Tax Receivable: \$878,663.43

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Income and Expenses – Net Income \$68,119.25

- Revenue \$298,479.23
- Expenses \$173,996.00
- Payroll \$72,709.59
- Medical (Ins/Sup) \$52,806.00
- Legal/Professional \$40,839.55

Consolidated Cash Position

- Total Cash On Hand \$3,536,862
 - General Fund \$1,179,733.72
 - Enterprise \$2,357,128.30

YTD Billing Performance

- EMS Trips January – March 2025: 382
- Gross Charges \$1,178,360
- Net Charges (after contractual deduction) \$71,492
- Net Collections Rate ~6.07%

March Collections Summary

- Total Trips: 100
- Gross Charges \$309,772.77
- Average Charge/Trip \$3,097.73
- Collections March \$6,142.79
- Cash per Trip \$61.43

Previous 12 Month Payor Mix

- Medicare 23% - \$720.84/trip (66%)
- Medicare Adv 25% - \$731.42/trip (84%)
- Medicaid 23% - \$417.97/trip (50%)
- Insurance 10% - \$1,497.35/trip (50%)
- Facility 3% - \$1,392.46/trip (67%)
- Other Govt 3% - \$2,092.87/trip (80%)
- Self-Pay 11% - \$0/trip (0%)

12 Month Operations Summary

- Total Trips 1,294
- Gross Charges \$5.4M
- Net Charges \$3.0M
- Payments \$1.03M
- Avg Gross/Trip \$3,019
- Avg Cash/Trip \$579
- Net Collection Rate 34.3%

MOTION to accept the March 2025 financial statements as presented was made by Tom Murphy.

SECOND: Zakk Shapiro

YEA: Nick Mattorano, Andres DeLeon, Joe Richards, Tom Murphy, Zakk Shapiro

NAY:

ABSTAIN:

The March 2025 financial statements were approved as presented.

Old Business

13840 Hwy 350 – Roof Repair. Repairs are still in progress.

New Business

None

Director's Report

939 Robinson Ave. The property is currently being advertised for sale or lease at \$5,000 per month with no activity. A blast campaign has been sent to residential brokers.

Health Service District. The Board of County Commissioners responded to TAD's filing. TAD counsel will now file an opening brief.

Grants. AFG (federal) is pending. EMTS grant is at the SEMTAC review stage, awaiting date to present grant (50% of score). The RETAC review went very well (50% of score).

Safety Cloud (HAAS System) Report.

Alert Activity

- Drivers Alerted: 1,305 (YTD: 3,673 | Lifetime: 3,740)
- R2R Alerts Sent: 18 (YTD: 20 | Lifetime: 20)
- R2R Alerts Received: 20 (YTD: 22 | Lifetime: 22)

Incident Activity

- Total Incidents: 145 (YTD: 373 | Lifetime: 385)
- Avg Time On-Scene: 17.3 min (YTD: 16.6 min)

Response Metrics

- Total Runs: 153 (YTD: 399 | Lifetime: 404)
- Total Responding Time: 1,121 min (YTD: 3,125 min)
- Avg Time-to-Scene: 7.3 min (YTD: 7.8 min)

Updates.

- March 27 – Streamline Sign-up Start, Wellness Webinar
- March 28 – Naloxone Project Call, Wellness Webinar, EMSAC Advocacy Committee
- March 29 – Staff trained TPD Explorers on STB
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- March 31-April 4 – DC DeTray and I @ EMS Financial Symposium and National EMS Safety Summit
- March 31 – Critical Access Whole Blood Committee
- April 4 – EMSAC Advocacy Committee
- April 7 – Naloxone Project training and rollout
- April 8 – Colorado Whole Blood Coalition, Streamline Kick Off Meeting
- April 9 – SEMTAC Forum, COEMS CMD Meeting
- April 10 – SEMTAC Forum
- April 11 – EMSAC Advocacy Committee
- April 12 – RAD Planning Call (Annual Bike Race)
- April 18 – Financial Future of MIH Webinar, EMSAC Advocacy Committee
- April 22 – GADCS/EMS Cost Data Webinar, Streamline Discovery Call
- April 23 – Colorado Emergency Preparedness Assessment (CEPA) Meeting, GADCS Data & Strategy Webinar Part II

EMS Incidents and Crashes. Chief Moreno presented several accounts of ambulance involved accidents across the country. Through the Las Animas County E911 Authority, an application is being implemented that will dispatch a code to inform first responders if a call is emergent or non-emergent. This will cut down on the use of lights and sirens. TAD is currently reducing use, when allowable.

Service Closures, Staffing Shortages and Funding Challenges. Chief Moreno provided nation based information about agencies closing due to staffing shortages and funding issues. The Kim volunteer system is down to one volunteer. TAD will be assisting as needed. A new EMT training program is in the works with SERETAC and SCRETAC. It will utilize staff as instructors.

Colorado EMS Headlines.

- Rye Fire Chief resigns over expired EMS license,
- Denver Assisted Living Facility Explosion,
- EMS Day at the Capital – EMSAC and CSFC emphasized need for increased Medicaid reimbursements, impacts of Gallagher Amendment and TABOR.
- Potential Loss of Medicare Reimbursements – Temporary add-ons expiring, could reduce reimbursements to rural EMS by 22%, Ground Emergency Medical Transportation (GEMT) program also at risk.
- North Park Hospital District ambulance involved in crash.
- Pandemic-era federal support expiring leaving significant EMS funding challenges.
- GEMT provides \$42M to Colorado's public-based EMS operations at risk.

Operations Report

Deputy Chief DeTray provided the following statistics for March 2025:

Calls for Service	177 (down 12 from February)
On Call	2 with 2 transports
Chief	0
Deputy Chief	2 escorts
Inter-Facility Transfers	27 (down 4 from February- none to homes)
IFT Not Transported	0
IFT Mileage - March	5,858
YTD IFT Mileage	16,792

Six out of six truck are operational, 1801 is awaiting repairs to the AC. Employee will remain out on Workers Compensation for extended period. Eric Bukovac promoted to interim Lieutenant until return of injured employee.

TAD is hosting a class on Motivational Interviewing presented by Southern Colorado Council Of Government May 15-16. There are still four seats available. Attending agencies include Department of Corrections, Department of Human Services, Trinidad Police Department and Trinidad Ambulance District.

Updates.

- April 3rd SECRETAC QMC
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- April 4th Advocacy meeting
- April 7th In person Naloxone Project training.
- April 9th ER Trauma meeting
- April 9th Attended SEMTAC meeting
- April 10th Attended SEMTAC meeting
- April Advocacy meeting
- April 14th Attended RAD Race teams meeting
- April 15th Attended Advocacy meeting
- April 18th Attended Zoom meeting on MIH
- April 18th Advocacy meeting
- April 18th Local Girl scout troop pick TAD for Heroes in our community with presenting us with multiple cases of free cookies
- April 22 Ground Ambulance Data Collection System zoom

Miscellaneous

None

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Next Meeting The next monthly meeting will be May 28, 2025 4:00pm

Adjourn **MOTION** to adjourn was made by Nick Mattorano
SECOND: Andres DeLeon
YEA: Nick Mattorano, Andres DeLeon, Joe Richards, Tom Murphy,
Zakk Shapiro
NAY:
ABSTAIN:
Adjourned at 4:37pm

Minutes approved by Trinidad Ambulance District Board of Directors May 28, 2025.



Zachary Shapiro, Chairperson