

**TRINIDAD AMBULANCE DISTRICT BOARD OF DIRECTORS**  
**MONTHLY MEETING** **November 12, 2025**

Attendance: Joe Richards, Tom Murphy, Zachary Shapiro, Audra Garrett, Lynette Bates, Chief Moreno, Deputy Chief DeTray (via Zoom), Barbara Fisk, Legal Counsel Andrew Ringel (via Zoom), Lt. Liz Romero

<b>SUBJECT</b>	<b>DISCUSSION</b>
Call to Order/Pledge	Meeting was called to order at 4:32pm by Zakk Shapiro.
Roll Call/Proof of Quorum	There was a quorum with five (5) board members in attendance.
Adoption of Agenda	<p><b>MOTION</b> adopt the agenda as presented was made by Tom Murphy.  <b>SECOND:</b> Lynette Bates  <b>YEA:</b> Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates  <b>NAY:</b>  <b>ABSTAIN:</b>                      The agenda adopted as presented.</p>
Review Minutes	<p><b>MOTION</b> to approve the October 22, 2025 meeting minutes as presented was made by Audra Garrett.  <b>SECOND:</b> Joe Richards  <b>YEA:</b> Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates  <b>NAY:</b>  <b>ABSTAIN:</b>                      The October 22, 2025 minutes were approved as presented.</p>
Director & Operations Reports	<p>Chief Moreno presented the Director Report.  <b>Financial Statement for October 2025.</b>                      Financial Overview</p> <ul style="list-style-type: none"> <li>• Deferred Property Tax Receivable: \$117,374.16</li> <li>• General Fund Bank Accounts \$2,332,614.63</li> <li>• Enterprise Fund Bank Accounts \$1,748,885.88</li> <li>• Total Cash on Hand \$4,081,500.51</li> </ul> <p>YTD Income and Expenses</p> <ul style="list-style-type: none"> <li>• Net Income TAD \$500,926</li> <li>• Net Income TADE- \$152,279</li> <li>• YTD Net Income \$348,647</li> </ul> <p>YTD Billing Performance</p> <ul style="list-style-type: none"> <li>• EMS Transports January – October 2025: 1,456</li> <li>• Gross Charges \$4,408,263</li> <li>• Contractual Allowances \$1,893,635</li> <li>• Payments Collected \$860,337.61</li> <li>• Net Collections Rate ~36.6%</li> </ul>

October Collections Summary

- Total Transports 117
- Gross Charges \$341,722.76
- Average Gross Charge/Trip \$2,920.71
- Collections October Trips \$8,798.27
- Cash per Trip \$75.20
- October Collection Rate 2.9%

Whole Blood Initiative. AMR in Pueblo have provided 8 units of whole blood since starting their pilot, two months ago. Chief Moreno has reached out to the blood bank to see how TAD can begin a pilot.

Strategic Initiatives. The Opening Brief for appeal to the Las Animas Board of County Commissioners decision to deny TAD's request to update its service plan and becoming a Health Service District has been filed.

Regulatory/Legislative Updates. The EMSAC Advisory Committee, including Chief Moreno, is meeting with the bill drafter and State Representatives on November 19, 2025 to discuss the EMS as Essential draft.

A separate EMSAC Advisory Committee, including Deputy Chief DeTray, is working with the bill drafter on the Treatment In Place draft.

Government Shutdown Effects. The effects of the shutdown are undetermined at this point. Medicare and Medicare Advantage collections are extremely low for the month of October. A bill to re-open the government, already passed by the Senate, is pending approval by the House of Representatives. This bill includes Medicare Extenders through January 30, 2026.

Chief Moreno presented data on Safety Cloud and various meetings he attended for the month of October and the first part of November. He also provided information on national and state EMS headlines, including crashes, assaults on EMS providers, service closures, funding challenges and staffing shortages.

Deputy Chief DeTray reported the following information:

Transport statistics on services provided for the month of October, 2025.

Calls for Service	163(down 25 from Sept.)
On Call	1 w/transport
Standby	0
Chief	0
Deputy Chief	0

Inter-Facility Transfers	33 (down 10 from Sept) 2 home from ER
--------------------------	---------------------------------------

Transports Delayed	0
IFT Not Transported	0
IFT Mileage – Oct	5,258
YTD IFT Transports	320
YTD IFT Mileage	60,030.5
Secure Transports	26 Total since inception (5 ½ mos. ago)

Five of six vehicles are in service.

Deputy Chief DeTray has been collaborating with Erica Gonzalez and the Coalition for the Unhoused, Blue Skies United and Mutual Aid and Harm Reduction on how Mobile Integrated Health (MIH) can assist with their missions. Placement of a Naxolone vending machine has been approved at the Keep Trinidad Safe office, located at 403 East First Street, Trinidad, Colorado.

Zachary Shapiro, Executive Director of the 501(c)3 Mutual Aid and Harm Reduction, provided Place In Time (PIT) Count statistics gathered from Raton, New Mexico, Colfax County. In turn, these statistics are provided to the State Department of Health New Mexico, and Colorado once collected. The organization operates as a liaison between those in need and other supporting organizations. Meetings take place weekly at the House of Sacred Journey in Las Vegas, New Mexico.

#### Crew's Corner

- Standby services were provided to all local, high school football games generating a \$1,600 profit for the District,
- Crews participated in 3 different Halloween events,
- A new part-time EMT is working through Field Training,
- Two employees remain out on workers' compensation,
- TAD is still in the running for the OeHi Grant (\$900k).

#### Unfinished Business

Public Perception Campaign topics were discussed. The showing of Code 3 during EMS Week (May 2026) was discussed. The National Association of EMTs (NAEMT), an advocacy component of EMS, would like to partner with the District. It was suggested the District try to schedule the event prior to Trinidad State College graduation ceremonies.

#### Public Comments

None.

#### New Business

**Legal Counsel.** The Board discussed the importance of having legal counsel that is able, when necessary, to attend board meetings. It is also noted the Chief should ultimately decide. Chief Moreno informed the Board of three possibilities for coverage.

**MOTION** to table topic until the next regular meeting was made by Audra

Garrett.

**SECOND:** Joe Richards

**YEA:** Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

TABLED until the next regular board meeting.

**Over-Limit Expenditure.** An estimate from M&M Repair & Towing in the amount of \$12,466.37 for repairs to VIN 4978 was presented for approval.

**MOTION** to accept the estimate from M&M Repair & Towing for repairs to VIN 4978 in the amount of \$12,466.37 was made by Audra Garrett.

**SECOND:** Lynette Bates

**YEA:** Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

The cost of repairs by M&M Repair & Towing to VIN 4978 in the amount of \$12,466.37 was approved.

**Dispatch Service Proposals.** Per Board approval at the October 22, 2025 regular board meeting, this topic is tabled until January 28, 2026 meeting.

**View Only Bank Access.** The new accounting company, JFS Consulting, needs to be added to the First National Bank of Trinidad online accounts (49271 & 49824) as View Only so they can have real time access to activities on the accounts. Sue Gonzales and Paula Adams of WSDM, the former bookkeeping company will be removed. With Board approval the required documents will be requested from the bank.

**MOTION** provide View Only access to personnel from JFS Consulting to both First National Bank of Trinidad accounts (49271 & 49824) and remove from the same accounts personnel from WSDM was made by Audra Garrett.

**SECOND:** Joe Richards

**YEA:** Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

View Only access to FNB Trinidad accounts (49271 & 49824) will be granted to JFS Consulting personnel and WSDM removed.

Executive Session

**MOTION** Audra Garrett made a motion for the Board to adjourn into Executive Session under §24-6-402(4)(b), C.R.S. for the purpose of receiving legal advice relating to the District's District Court Appeal.

**SECOND:** Joe Richards

**YEA:** Zakk Shapiro, Joe Richards, Tom Murphy, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

The Board adjourned from regular session at 5:13pm and entered into Executive Session.

**MOTION** Audra Garrett made a motion for the Board to adjourn from Executive Session.

**SECOND:** Joe Richards

**YEA:** Zakk Shapiro, Joe Richards, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

The Board adjourned from Executive Session at 6:13pm returning to regular session.

In attendance at the Executive Session were Zachary Shapiro, Joe Richards, Audra Garrett, Lynette Bates, Gabriel Moreno, David DeTray (via Zoom), Barbara Fisk, Legal Counsel Andrew Ringel, Tom Murphy left shortly after the vote to enter into Executive Session.

Having returned to regular session, Zachary Shapiro stated, "No action was taken during Executive Session." Andrew Ringel will provide a written statement that the attendees stayed on topic during Executive Session which was the lawsuit, *Trinidad Ambulance District v. Board of County Commissioners of Las Animas County*, Case No. 2025CVf30010, District Court, County of Las Animas, State of Colorado. (Received and included as part of these minutes)

Adjourn

The next regular meeting of the Board would fall on December 24<sup>th</sup>, the Board discussed options of a different date.

**MOTION** for the next meeting date be January 28, 2026, unless circumstances require a special meeting be called, and to adjourn was made by Audra Garrett.

**SECOND:** Joe Richards

**YEA:** Zakk Shapiro, Joe Richards, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

Adjourned at 6:17pm to meet again November 12, 2025

Minutes approved by Trinidad Ambulance District Board of Directors January 28, 2026.

  
\_\_\_\_\_  
Zachary Shapiro, Chairperson

