

**TRINIDAD AMBULANCE DISTRICT BOARD OF DIRECTORS**  
**MONTHLY MEETING**  
**May 28, 2025**

Attendance: Joe Richards, Tom Murphy, Zachary Shapiro, Nick Mattorano, Audra Garrett, Lynette Bates, Executive Director Gabe Moreno, Deputy Chief David DeTray, Counsel Les Downs, Barbara Fisk, Liz Romero

<b>SUBJECT</b>	<b>DISCUSSION</b>
Call to Order/Pledge	Meeting was called to order at 4:00pm by Zakk Shapiro.
Roll Call/Proof of Quorum	There was a quorum with four (4) board members in attendance.
Adoption of Agenda	<p><b>MOTION</b> to amend agenda moving Roll Call/Proof of Quorum to Item #2 and Adoption of Agenda to Item #3 and thus adopt made by Joe Richards.</p> <p><b>SECOND:</b> Tom Murphy</p> <p><b>YEA:</b> Nick Mattorano, Joe Richards, Tom Murphy, Zakk Shapiro</p> <p><b>NAY:</b></p> <p><b>ABSTAIN:</b></p> <p>The agenda adopted as amended.</p>
Appoint New Board	Audra Garrett, Lynette Bates and Joe Richards recited their Oaths of Office as new Board members. All Board members gave a brief description of their reasoning for desiring to be part of the Board.
Public Comments	None
Review Minutes	<p><b>MOTION</b> to approve the April 23, 2025 meeting minutes as presented was made by Joe Richards.</p> <p><b>SECOND:</b> Tom Murphy</p> <p><b>YEA:</b> Joe Richards, Tom Murphy, Zakk Shapiro</p> <p><b>NAY:</b></p> <p><b>ABSTAIN:</b> Audra Garrett, Lynette Bates</p> <p>The April 23, 2025 minutes were approved as presented</p>
Financial Statement	<p>The April 2025 financial statements were prepared by Sue Gonzales of WSDM. In his explanation of the financial statement Chief Moreno reported reasoning behind creation of the Enterprise, in addition to the Operations account; Medicare allowances, high yield Money Market accounts and annual Budget Committee.</p> <p>Financial Overview</p> <ul style="list-style-type: none"><li>• Total Assets \$13,384,891.32</li><li>• Total Liabilities \$4,496,788.26</li><li>• Equity \$8,852,103.06</li><li>• General Fund Bank Accounts \$1,198,856.00</li><li>• Enterprise Fund Bank Accounts \$2,212,745.28</li></ul>

Income and Expenses – Net Income \$206,415.86

- Revenue TAD \$409,545.52, TADE \$896,183.67
- Combined Expenses \$1,137,759.63
- Payroll \$418,702.77
- Medical (Ins/Sup) \$173,043.97
- Legal/Professional \$51,201.46

YTD Billing Performance

- EMS Trips January – April 2025: 548
- Gross Charges \$1,669,673.87, Payments Collected \$221,847.44
- Contractual Allowances \$580,510.45
- Net Collections Rate ~20.4%

April Collections Summary

- Total Trips 128
- Gross Charges \$382,724.86
- Average Gross Charge/Trip \$2,990.04
- Collections April Trips \$34,912.21
- Cash per Trip \$272.75
- April Collection Rate 12.9%

Rolling 12 Month Payor Mix

- Medicare 22% - \$752.00/trip (86%)
- Medicare Adv 26% - \$723.21/trip (80%)
- Medicaid 22% - \$412.34/trip (50%)
- Insurance 10% - \$1,365.03/trip (47%)
- Facility 3% - \$1,332.81/trip (67%)
- Other Govt 3% - \$1,878.27/trip (78%)
- Self-Pay 11% - \$7.25/trip (0%)

Rolling 12 Month Operations Summary

- Total Trips 1,832
- Gross Charges \$5.4M
- Allowables \$2.4M
- Net Charges \$3.0M
- Payments \$1.04M
- Avg Gross Charge/Trip \$2,986.18
- Avg Cash/Trip \$568.56
- Net Collection Rate 34%

**MOTION** to accept the April 2025 financial statements as presented was made by Joe Richards.

**SECOND:** Audra Garrett

**YEA:** Joe Richards, Tom Murphy, Zakk Shapiro, Audra Garrett, Lynette Bates

**NAY:**

**ABSTAIN:**

The April 2025 financial statements were approved as presented.

Old Business                      None

New Business                      None

Director's Report                **939 Robinson Ave.** The property remains up for sale and is currently being advertised for sale or lease at \$5,000 per month with no activity.

**Health Service District.** No update.

**Grants.** AFG (federal) is pending. EMTS grant awards will be announced in July with purchases probable for September/October.

**Safety Cloud (HAAS System) Report.** The warning system for in-car GPS navigation was explained. Currently only Colorado State Patrol and Raton Fire have the system which relays emergency vehicle locations to other entities and private vehicles when lights and sirens are deployed.

**Alert Activity**

- Drivers Alerted: 1,466 (YTD: 5,138 | Lifetime: 5,206)
- R2R Alerts Sent: 24 (YTD: 44 | Lifetime: 44)
- R2R Alerts Received: 24 (YTD: 46 | Lifetime: 46)

**Incident Activity**

- Total Incidents: 137 (YTD: 510 | Lifetime: 522)
- Avg Time On-Scene: 15.1 min (YTD: 16.2 min | Lifetime: 16.0 min)

**Response Metrics**

- Total Runs: 137 (YTD: 536 | Lifetime: 542)
- Total Responding Time: 859 min (YTD: 3,984 min | Lifetime: 4,003 min)
- Avg Time-to-Scene: 6.3 min (YTD: 7.4 min | Lifetime: 7.4 min)

**Updates.**

- May 8 Dr. Becker, Medical Director was here to train on applicable waivers.
- April 25 – EMSAC Advocacy Committee
- April 30 – Billing and Compliance Webinar
- May 2 – Supplemental SIT/Audit Meeting, EMSAC Advocacy Committee
- May 6 – MAT/Peer Recovery Collaborative Meeting
- May 7 – Meeting with ImageTrend
- May 8 – Interfacility Transport Taskforce, SEMTAC Grant Review
- May 9 – Meeting with Avive (4 Minute Community), Meeting with FirstNet, EMSAC Advocacy Committee
- May 10 – Assist Las Animas County Search and Rescue with search and drone support
- May 13 – Colorado Whole Blood Coalition, FirstNet Meeting, Streamline Review Meeting

- May 14 – Motorola Meeting (TPD)
- May 15-16 – Motivational Interviewing Course, (5/16) EMSAC Advocacy Committee
- May 19 – Operative IQ Meeting, 2024 Audit Meeting
- May 20 – Colorado’s Emergency Preparedness Assessment (CEPA – Las Animas County), SECRETAC meeting
- May 21 – Streamline Follow-up
- May 22 – Closing the Loop Webinar, SRIICC Meeting, E-911 Meeting
- May 23 – EMSAC Advocacy Committee

**National EMS Headlines. EMS Incidents and Crashes.** Chief Moreno presented several accounts of ambulance involved accidents across the country as well as service closures, staffing shortages, funding challenges and assaults on EMS providers.

**Colorado EMS Headlines.**

- El Paso County – five law enforcement officers hospitalized following intentional explosion during a standoff. Multiple attempted homicide charges are pending.
- Statewide shortage of firefighters.
- Denver Fire Department reaches full staffing – first time in 16 years.
- House Bill 25-1088 – Legislation to Prohibit Ambulance Balance Billing by requiring insurance companies to pay full amount. Has passed both the House and the Senate (100%) and is awaiting the Governor’s signature.
- Chief Moreno encouraged the board to watch and share the movie Honorable But Not Broken.

**Operations Report**

Deputy Chief DeTray provided the following statistics for April 2025:

Calls for Service	166 (down 11 from March)
On Call	1 with 1 transports
Chief	1
Deputy Chief	1 (same call as Chief)
Inter-Facility Transfers	27 (same as March)3 to patient’s homes
IFT Not Transported	1 due to medical requirements – flew 1 canceled by ER
IFT Mileage - March	4,678
YTD IFT Mileage	21,470

Six out of six truck are operational. Employee will remain out on Workers Compensation for extended period.

TAD hosted a Motivational Interviewing course presented by Southern Colorado Council Of Government May 15-16 with 18 attendees from various entities.

**Updates.**

Trinidad Ambulance District  
Regular Monthly Meeting  
May 28, 2025

- April 3 SECRETAC QMC & SCRETAC QMC
- April 4 EMSAC Advocacy
- April 7 Naloxone Project
- April 9 ER Trauma
- April 9 Attended SEMTAC
- April 10 Attended State IFT Taskforce
- April 11 EMSAC Advocacy
- April 14 South Region Patient Tracking
- April 18 Asbel Zoom on Mobile Integrated Health, EMSAC Advocacy
- April 22 Ground Ambulance Data Collection System & EMS Cost Data
- April 23 LAC CEPA Stakeholder, Ambulance Data Strategy
- April 24 BD Pyxis
- April 25 EMSAC Advocacy
- April 28 SE Zoom Training
- April 29 EMS Pre Hospital Blood a Life Saving Combo & Public Relations Tools for EMS Week Success

Miscellaneous

Tom Murphy noted that EMS is the “front door to healthcare and education.” Audra Garrett inquired about a contract with MSRH and asked if other facilities have contracts to which the answer was, “no”. Les Downs asked for new board member email addresses and reminded everyone to no Respond to All in email communications. Joe Richards was told the new roof still has leaks surfacing. He noted that, as County Emergency Manager, the Colorado Preparedness Assessment is completed and copies will be provided to all agencies once printed. He also informed everyone about a new App used to notify dispatch longitude and latitude using three words. What Three Words is a free App.

Next Meeting

The next monthly meeting will be June 25, 2025 4:00pm

Adjourn

**MOTION** to adjourn was made by Joe Richards

**SECOND:** Audra Garrett

**YEA:** Joe Richards, Tom Murphy, Zakk Shapiro, Audra Garret, Lynette Bates

**NAY:**

**ABSTAIN:**

Adjourned at 5:34pm

Minutes approved by Trinidad Ambulance District Board of Directors June 25, 2025.

  
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Zachary Shapiro, Chairperson

